



## Maria Vinces | Associate

Location : Spain Email : maria@bartelings.com Phone : +34 (0) 65 7954342

Maria was born and raised in Lima – Peru, and defines herself as an avid traveler who loves life and it's cultural diversity. Always willing to live and connect in a deep way with the places she visits trying to get "under the skin" through gastronomy and interaction with the locals.

Following education as a hospitality manager she added to this with studies in marketing, sales growth and commercial direction allowing her to develop a deep understanding of high-end tourism.

With more than 14 years of experience in the luxury tourism Maria has managed large group negotiation for key accounts, and companies from all over the World for Belmond Hotels and trains from their Peru offices. She managed special requests, from Royalty to luxury groups from all kinds of industries. Her previous employed has allowed her to build a strong luxury business network ensuring she is well placed to assist Bartelings clients. To Maria, the essence of service, is to put herself in her client's shoes in order to exceed their expectations.